

PRESS RELEASE

STRONG EARNINGS GROWTH FOR THE FIRST HALF OF 2014

- **Improvement in the operational margin rate to 18.0% of revenues**
- **Growth in net income, with the net margin rate climbing to 15.1% of revenues**
- **Sound financial structure to support the industrial and commercial expansion**

Landen, Belgium, October 23rd, 2014 (5:45 pm) – COIL, the world leader for aluminium anodising, is announcing its earnings for the first half of 2014, with strong growth. On the back of strong revenue growth, operating income shows a significant improvement, up to €2,167,000, representing 18.0% of revenues. Net income came to €1,816,000, with a net margin rate of 15.1%.

Sustained growth in business

2014 first-half revenues came to €12,007,000, up 8.8% on the first half of 2013, confirming the gradual improvement in market conditions since the start of the year.

During the period, Europe, the Group's main regional market, showed tentative signs of improvements, with an increase in sales driven by the good level of industrial markets and the diversification of the product mix. The expansion of the end client base has made it possible to offset the weak level of sales to rolling mill clients.

Sales outside of Europe have picked up again compared with 2013, particularly in China, following the contracts signed at the start of the year. These developments are underpinned by i) the significant upturn on building markets in China, following a period of political transition, and ii) the implementation of a major partnership with a Chinese distributor, making it possible to further strengthen the commercial framework with a view to developing the local market.

Strong rise in profitability

Earnings for the first half of 2014 confirm the turnaround in profitability, following a year affected by non-recurring costs, recognised primarily from the first half of 2013. The increase in revenues and the effective management of operating costs have contributed towards strong growth in profitability.

EBITDA came to €3,255,000 (representing 27.1% of revenues), compared with €637,000 for the first half of 2013. Operating income is up to €2,167,000 (18.0% of revenues), compared with a €359,000 loss at June 30th, 2013, which notably included an exceptional provision in relation to a long-term bonus plan for the company's management team.

With net financial expenses down 10.9% to €319,000 and a €32,000 tax charge, net income came to €1,816,000, giving a net margin rate of 15.1%.

Condensed income statement

(€'000)	H1 2014	H1 2013
Revenues	12,007	11,034
EBITDA	3,255	637
% of revenues	27.1%	5.8%
Operating income	2,167	(359)
% of revenues	18.0%	(3.2)%
Pre-tax income	1,848	(716)
Net income	1,816	(789)
% of revenues	15.1%	(7.1)%

Sound financial structure

COIL is in a healthy financial position, enabling it to support its growth and make strategic industrial investments in Germany. After factoring in earnings for the first half of the year, shareholders' equity represents €15,257,000, up 13.5% compared with December 31st, 2013.

Despite the increase in net financial debt (+23.1% to €8,120,000), notably reflecting the investments in the sixth production line, the ratio of net financial debt to equity remains under control at 0.53, compared with 0.49 at December 31st, 2013.

Strong growth maintained for the third quarter of 2014

Revenues for the third quarter of 2014 climbed 31.5% compared with the third quarter of 2013 to reach €6,087,000. This growth has been combined with a significant increase in the weighting for packaged solutions (anodising with metal included) within revenues: 20% for the third quarter of 2014, versus 2% for the third quarter of 2013. Over the first nine months of 2014, revenues totalled €18,095,000, up 15.5% in relation to the same period the previous year.

Outlook

COIL is positive about the end of 2014, with improved visibility over its business in Europe and the development of new regional markets outside of Europe. While remaining cautious over the short term in view of the sluggish economic conditions, COIL has sound fundamentals in place for further strengthening its business model and value creation on a lasting basis.

This outlook also reflects the drive to capitalise on an outstanding product, in line with the requirements seen today: anodised aluminium. It has a leading position for new construction projects thanks to its lightness, durability, ecological properties and authentic metal appearance. It has a clear lead over painted aluminium and is now increasingly used instead of stainless steel, zinc and copper, with more competitive pricing for equivalent finishing and performance.

The increase in COIL's prices on the European market and the strengthening of its sales initiatives to improve the distribution of anodised aluminium on new high-potential markets (Asia, South America and Middle East) are expected to help support the Company's development over the long term.

Next dates:

2014 full-year revenues will be released on January 22nd, 2015 (after close of trading).



COIL is the world's largest architectural and industrial anodiser.

Anodising is an electrochemical process - electrolysis - that develops a natural and protective exterior layer on aluminium that can be coloured, providing exceptional corrosion protection and/or increased functionality for the metal.

Anodising preserves all the natural and ecological properties of aluminium - it retains its high strength-to-weight ratio, non-magnetic properties and exceptional corrosion resistance without any impact on the total and repeated recyclability of the metal.

Anodised aluminium is used across a wide range of architectural, designer, industrial and automotive applications.

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