



World leader for aluminium anodising – www.coil.be ISIN: BE0160342011 - Reuters: COIL.LN - Bloomberg: COI FP

### **PRESS RELEASE**

# 2009 FIRST-HALF SALES: €11.1 million

Brussels, August 14<sup>th</sup>, 2009 – United Anodisers (previously COIL) recorded €11,094,000 in sales over the first half of 2009, down 27.4% at constant exchange rates and 30.3% on a reported basis compared with the same period the previous year. The difficult economic environment and the wait-and-see attitude seen on the market over the last six months are affecting all of the Group's activities.

# Change in sales for each business

(€'000)	H1 2009	Change		Q2 2009	Change	
		Actual	Like-for- like		Actual	Like-for -like
Continuous anodising	7,866	- 29.1%	- 29.1%	4,470	- 26.0%	- 26.0%
Batch anodising	3,228	- 33.3%	- 23.6%	1,606	- 37.6%	- 30.7%
Consolidated sales	11,094	- 30.3%	- 27.4%	6,076	- 29.5%	- 27.4%

#### Difficult environment

In a highly unsettled macroeconomic climate, the dramatic and unprecedented decline in laminated aluminium prices at the end of 2008 triggered a massive destocking movement in the distribution chain over the first half of 2009.

### Downturn in activities in line with expectations

Set against this backdrop, which is out of the company's control, the first half of 2009 saw a significant downturn in the Group's activities compared with the first half of 2008.

The batch anodising business is down 33.1% to  $\le$ 3,228,000. Foreign exchange effects had a negative impact of  $\le$ 0.5 million on sales for the period. At constant exchange rates, business has contracted by 23.4%.

The continuous anodising business generated €7,866,000 in sales, down 29.1% in relation to the first half of 2008.

## **Active and effective cost management**

In the context of an economic crisis without precedent in the history of the Group, United Anodisers has taken major measures to safeguard its financial balances and expertise:

- Adjusting continuous production capacities;
- Implementing a savings plan, which has already made it possible to significantly reduce committed fixed costs;
- Further strengthening the financial structure and careful cash management.

# Outlook for the second half of the year

Even if visibility is limited, United Anodisers expects business to gradually pick up again over the second half of the year; the upturn in aluminium prices since the end of the second quarter could point to an increase in demand over the coming months.

**NEXT DATE:** 2009 first-half earnings on September 15<sup>th</sup>, 2009

To find out more, visit: www.coil.be

# About UNITED ANODISERS (ex COIL)

United Anodisers, a Belgian Group listed on Euronext Paris Eurolist C since June 26<sup>th</sup>, 1996 is the world's largest architectural and industrial anodiser, specialising in the surface treatment of aluminium extrusions, castings and flat-rolled products.

Anodising is an electrochemical process - electrolysis - that develops a natural and protective exterior layer on aluminium that can be coloured, providing exceptional corrosion protection and/or increased functionality for the metal.

Anodising preserves all the natural and ecological properties of aluminium - it retains its high strength-to-weight ratio, non-magnetic properties and exceptional corrosion resistance without any impact on the total and repeated recyclability of the metal.

Anodised aluminium is used across a wide range of architectural, designer, industrial and automotive applications.

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